

COMMERCIAL IN CONFIDENCE

1. On or before 1 November 2012 Telstra issued Wholesale Customers with a general notification regarding the *Withdrawal of Telstra Services (other than Direct Special Services) in Rollout Regions* (the **Withdrawal Notice**) – a copy of which is available at <http://www.telstrawholesale.com.au/nbn/cease-sale/index.htm>.
2. This communication provides an update on the NBN service withdrawal process, including our responses to queries from Wholesale Customers.

**Cease Sale Commencement Date extended – 1 July 2013**

3. In Paragraph 7 of the Withdrawal Notice we notified you that “Cease Sale of new Services” (or Phase 1 of the service withdrawal process) would commence no earlier than 1 May 2013. However, we advise that following acceptance by the ACCC of proposed amendments to the Migration Plan (the amended version being the **Final Migration Plan**), this date will be extended to 1 July 2013.

**Clarification of Withdrawal Notice services which are provided over fibre or are Direct Special Services**

4. The Withdrawal Notice excluded Direct Special Services and services supplied on fibre. For clarification, we can confirm that there are no Domestic Transmission Capacity Services that are covered by the Withdrawal Notice.
5. This is because each of the services supplied under the following CRA schedules has been identified as being either supplied over fibre only or a Direct Special Service:
  - CRA 78 (Telstra Wholesale Carrier Grade Ethernet Service);
  - CRA 150 (Telstra Wholesale Wavelength Service Schedule);
  - CRA 161 (Telstra Domestic Interconnect Link Transmission Capacity);
  - CRA 162 (Telstra Domestic Inter-Exchange Trunk Transmission Capacity);
  - CRA 164 (Telstra Transmission Multiplexing Services);
  - CRA 165 (Telstra Domestic Inter-Exchange Non-Redundant Trunk Transmission Capacity);
  - CRA 166 (Wholesale Data Carriage Service); and
  - CRA 170 (Telstra Managed Leased Line).
6. Telstra keeps an up to date list of Direct Special Services at <http://www.telstrawholesale.com.au/nbn/special-services/index.htm>. As we may provide future wholesale products or services that qualify as Direct Special Services, you should regularly monitor this list.

**Next steps**

7. As part of our ongoing product notification process, Telstra may in the future provide Wholesale Customers with notification regarding the withdrawal of each class of Direct Special Services. Again, you should regularly monitor the NBN Co Rollout Schedule and other information we post regarding the NBN arrangements on the Telstra Wholesale website at [www.telstrawholesale.com](http://www.telstrawholesale.com) and Telstra Wholesale Customer Portal at <https://portal.telstrawholesale.com.au>, and the information posted by NBN Co on its web page at <http://www.nbnco.com.au>

8. You should continue to certify any ULLS used to provide a service equivalent to a Direct Special Service. Your Business Operations Manager can provide you with the most up to date information about services equivalent to Direct Special Services.
9. If you have additional questions, please contact your account manager.

Yours sincerely,